

*North Dakota Department of Transportation*

# DBE NEWSLETTER

— For the March 12, 2021 Bid Letting —



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## Advertisements

Newsletter advertisements are due to the Civil Rights Office Fifteen (15) Business days prior to each bid opening by 12:00p (CT):

- **Thursday, March 25, 2021 (for the April 9, 2021 Bid Opening)**
- **Thursday, April 29, 2021 (for the May 14, 2021 Bid Opening)**

**Submit the required information online at:** <https://apps.nd.gov/dot/cr/csi/login.htm>

### Contacts

#### Civil Rights Division

Ramona Bernard  
Director  
(701) 328-2576  
[rbernard@nd.gov](mailto:rbernard@nd.gov)

Amy Conklin  
DBE Program Administrator  
(701) 328-3116  
[aconklin@nd.gov](mailto:aconklin@nd.gov)

#### DBE Supportive Services Consultant

Project Solutions, Inc.  
Denae Johnson  
(701) 214-5775  
[dbe@projectsolutionsinc.com](mailto:dbe@projectsolutionsinc.com)

### The North Dakota Department of Transportation (NDDOT) will consider every request for reasonable accommodation to provide:

- An accessible meeting facility or other accommodation for people with disabilities
- Language interpretation for people with limited English proficiency (LEP)
- Translations of written material necessary to access NDDOT programs and information.

To request accommodations, contact Paula Messmer, Civil Rights Division, NDDOT at 701-328-2978 or [civilrights@nd.gov](mailto:civilrights@nd.gov) TTY users may use Relay North Dakota at 711 or 1-800-366-6888.



## *In Case You Missed It...*

**Email scams targeting certified DBEs have been circulating recently.** The DBE Directory is publicly accessible, although there are extra security measures in place to prevent scammers from accessing the email addresses of DBEs. Some messages say you need to complete your Annual Renewal and to click on an attachment to do so. NDDOT will only contact you using either an @nd.gov email address, through our Certification and Compliance System (@diversitycompliance.com) or through our DBE Supportive Services contractor Project Solutions, Inc. (@projectsolutionsinc.com). If you are unsure if an email is legitimate please call the NDDOT DBE office at 701-328-3116 and we can assist you.

Also, we want to remind you that when you complete your Annual Renewal and you cannot get the Affidavit notarized due to COVID-19, just note that on the Affidavit and it will be accepted. DBE Programs have received guidance from FHWA that allows for non-notarized documents at this time. If you have any questions on this process please feel free to contact Denae Johnson at [denae.johnson@projectsolutionsinc.com](mailto:denae.johnson@projectsolutionsinc.com)

## *Welcome New DBEs!*

### **MCC Industries**

Minneapolis, MN / Specializes in air duct cleaning / [www.kmsclean.com](http://www.kmsclean.com)

### **Down to Earth Trucking**

Anoka, MN / Specializes in dispatch of semi trucks  
for general freight trucking / [downtoearthtruckn@gmail.com](mailto:downtoearthtruckn@gmail.com)

### **Turbo Septic Service, LLC**

Upham, ND / Specializes in rental and service of portable toilets and pumping and  
service of septic tanks / [turbosepticservice@gmail.com](mailto:turbosepticservice@gmail.com)

### **US ECO Products Corporation**

Haverhill, MA / Specializes in green products  
and safety equipment / [www.usecoproducts.com](http://www.usecoproducts.com)



## 4 Words to Help Reset Your Company's Core Business Basics

by Gregg M. Schoppman

Construction organizations continue to navigate challenging waters, seeking a delicate balance between an aggressive offense to stave off the lingering effects of COVID-19 and a long-term defense that must be defined today. Just like the great sports teams, you may be having a challenging third quarter, only to realize this is the fourth game in a season with an infinite number of games.

On the other hand, some firms have taken a “wait and see” approach, choosing a more defensive course. The challenge in hunkering down is that the talent development cycle does not recognize pandemics, succession planning does not acknowledge COVID-19, and balance sheets and income statements do not care about the plague, elections, civil unrest, etc. We can apply all of the asterisks we like to 2020, but the sand continues to pour through the hourglass.

“We want to achieve the greatness we had over the last few years,” is a common refrain from construction leaders, as if they were the all-star quarterback from high school, seeking to relive their glory days some 20 years after their last snap. Capturing lightning in a bottle twice is no easy task and, in some cases, it's impossible. The impossibility is tied to several key themes:

- *An unwillingness or lack of desire to change*— Put another way, complacency
- *A failure to recognize that markets and the competition evolve*— The world is in constant motion and it is easy to discount — albeit errantly — the way customers buy and how the competition reacts

- *A feeling that the market will come to them*— Call it entitlement; call it blind faith. Successful businesses make things happen rather than wait for their number to be called
- *The reality that the firm's greatness was less about business genius and more correlated to market conditions*— Rising tides raise all ships, and sometimes a strong economy can tend to exaggerate a firm's success

There is no silver bullet for success. Sure, all businesses love to see a strong economy with few distractions, but the reality for most businesses is there will always be something that creates angst or throws a rock in the road. The recipe card for success is about creating and/or reverting to the company's center, order, resilience and execution (CORE). This CORE is a focus or refocus on the blocking and tackling or business fundamentals. If a firm wants to reclaim its glory before pandemics or any other impasse, it should focus on its CORE.

## Center

Consider the great words of Simon Sinek: "Start with why." Why does your business exist? There are thousands of electricians, masons, technicians, earthwork contractors, etc. Why should a customer or a candidate for employment choose you? If you cannot answer the question yourself, you might also wonder how your managers, supervisors, foremen and other leadership might reply. Consider these reflection questions:

- Where is your business going?
- What are you trying to be long term?
- Why should a customer choose you?
- What do your customers think of you?
- What do potential customers think of you?
- Where does your company provide value in the market?
- What niche do you fill that your competition cannot?
- Why should a candidate for employment choose you?
- How much time do you spend on your plan for the future?

## Order

Structure is not about some fancy organization chart. True organizational design is about developing positions that supports the current core, but also creates the right depth to achieve strategic growth. Consider this: How many firms simply play defense, backfilling outdated positions with candidates that they hope will fill an immediate void? Examine the following questions to evaluate the order in an organization:

- Do you have an effective organizational structure for today's business?
- Do you have an effective organizational plan for tomorrow's business?
- Do your roles and responsibilities make sense, or have you simply checked boxes?
- How do you define success?
- Do things fall in the cracks of your organizational plan?

- How does your team view its role in the long view — does it see upward mobility that aligns with where the firm is going long term?

## Resilience

Everyone likes to think of themselves as being able to weather any storm. And this year has certainly culled the chaff from the grain. In a matter of months, the world saw cataclysmic changes to all sectors—some positive, some devastating.

Many firms do not like change. It is uncomfortable and requires action. However, the resilient firms are pivoting proactively and embarking on new market, customer, and strategic endeavors when others are holding tight. Questions to ask yourself include the following:

- How quickly does your firm make well-informed decisions?
- Does your organization rely simply on gut instinct, or does it examine multiple data points to support decision-making?
- Does the phrase, “This is just the way we do it at this firm,” sound familiar?
- How much time does your team spend innovating its business?
- How much time and energy does your team examine the markets to find the next big thing?

## Execution

For some leaders, it is exciting to reflect on new strategies and tactics. Thinking about what the business could be is fresh and inviting. However, most strategic planning for firms falls flat because there is no executable plan.

Put another way, it is easy to talk about getting healthy in the new year, but the devil is in the details — or simply putting in the sweat equity on the treadmill. Additionally, execution is not limited to strategic planning but the thorough execution of projects, from inception to true closeout. Successful execution should involve the following:

- How consistent is the application of the firm’s operational model?
- How do you measure compliance to the operational model?
- For the senior leadership team,
- how much time is spent on tactical day-to-day items versus strategic
- long-term thinking and planning?
- Does your firm have a strategic action plan that is utilized to support the initiatives it wishes to achieve?
- How does your firm measure success year over year, other than in terms of profit and loss and life safety?

It would be a strong understatement to say that 2020 was a challenging year. While we all hope for brighter times and increased prosperity going forward, success will not come by sitting idly by relying on the things that possibly created success in prior years. Reflecting and acting on the CORE is paramount to every firm’s success in the short and, more importantly, long term.

# Quoting opportunities

*March 12, 2021 bid opening at 09:30 am*

**ANDERSON WESTERN, INC.** - PO BOX 2319 1707 YEGEN ROAD, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 3, 23, 33, 40, 43 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ANDERSON WESTERN, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@andersonwestern.com](mailto:quotes@andersonwestern.com) or fax your quotes to 701-222-3516. To speak to someone in our office regarding quoting please contact Jeremy Holt at 701-222-3550. Any and all disadvantaged businesses are encouraged to submit a quote. ANDERSON WESTERN, INC. is an Equal Opportunity Employer.

**ASPHALT SURFACE TECHNOLOGIES CORPORATION** - P.O. BOX 1025, ST. CLOUD, MN 56302, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 28, 29, 34, 35, 36, 37, 38, 44, 50, 51, 61, 62 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. ASPHALT SURFACE TECHNOLOGIES CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [astechdale@hotmail.com](mailto:astechdale@hotmail.com) or fax your quotes to 320-363-8700. To speak to someone in our office regarding quoting please contact Dale Strandberg at 320-363-8500. Any and all disadvantaged businesses are encouraged to submit a quote. ASPHALT SURFACE TECHNOLOGIES CORPORATION is an Equal Opportunity Employer.

**BECHTOLD PAVING INC.** - 5140 HWY. 2 E., MINOT, ND 58701, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 7, 33, 40, 43, 49 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BECHTOLD PAVING INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [bechtoldquotes@minot.com](mailto:bechtoldquotes@minot.com) or fax your quotes to 701-839-2367. To speak to someone in our office regarding quoting please contact Clarey Tryhus at 701-852-1634. Any and all disadvantaged businesses are encouraged to submit a quote. BECHTOLD PAVING INC. is an Equal Opportunity Employer.

**BITUMINOUS PAVING, INC.** - PO BOX 6, ORTONVILLE, MN 56278, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 3, 7, 23, 28, 29, 33, 34, 36, 38, 40, 43, 44, 49, 50, 51, 56, 61, 62 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment



schedule, items of work included in the quote or any other project related issues. BITUMINOUS PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [billb@bpimn.com](mailto:billb@bpimn.com) or fax your quotes to 320-273-2120. To speak to someone in our office regarding quoting please contact Bill Bajari at 320-273-2113. Any and all disadvantaged businesses are encouraged to submit a quote. BITUMINOUS PAVING, INC. is an Equal Opportunity Employer.

**BORDER STATES PAVING, INC.** - PO BOX 2586, FARGO, ND 58108, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 3, 23, 33, 40, 43, 49, 56 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. BORDER STATES PAVING, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@borderstatespaving.com](mailto:quotes@borderstatespaving.com) or fax your quotes to 701-237-0233. To speak to someone in our office regarding quoting please contact Korey Bender at 701-237-4860. Any and all disadvantaged businesses are encouraged to submit a quote. BORDER STATES PAVING, INC. is an Equal Opportunity Employer.

**CENTRAL SPECIALTIES INC.** - 6325 COUNTY ROAD 87 SW, ALEXANDRIA, MN 56308, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 3, 7, 9, 23, 33, 39, 40, 43, 45, 49, 53, 56 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. CENTRAL SPECIALTIES INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@centralspecialties.com](mailto:quotes@centralspecialties.com). To speak to someone in our office regarding quoting please contact Ryan Minnerath at 320-762-7289. Any and all disadvantaged businesses are encouraged to submit a quote. CENTRAL SPECIALTIES INC. is an Equal Opportunity Employer.

**DUININCK INC** - PO BOX 208, PRINSBURG, MN 56281, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 3, 33, 40, 43 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. DUININCK INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimator@duininck.com](mailto:estimator@duininck.com). To speak to someone in our office regarding quoting please contact Kristopher Duininck at 320-978-6011. Any and all disadvantaged businesses are encouraged to submit a quote. DUININCK INC is an Equal Opportunity Employer.

**EDLING ELECTRIC, INC** - PO BOX 1456, BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 41, 58, 59, 60 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. EDLING ELECTRIC, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions



for this letting. You can email your quotes to [james@edlingelectric.com](mailto:james@edlingelectric.com) or fax your quotes to 701-255-2835. To speak to someone in our office regarding quoting please contact James Ruud at 701-595-7570. Any and all disadvantaged businesses are encouraged to submit a quote. EDLING ELECTRIC, INC is an Equal Opportunity Employer.

**GLADEN CONSTRUCTION** - 40739 U.S. 71, LAPORTE, MN 56461, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 39, 45 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. GLADEN CONSTRUCTION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [gohall@gladenconstructioninc.com](mailto:gohall@gladenconstructioninc.com) or fax your quotes to 218-224-2939. To speak to someone in our office regarding quoting please contact Greg Hall at 218-224-2237. Any and all disadvantaged businesses are encouraged to submit a quote. GLADEN CONSTRUCTION is an Equal Opportunity Employer.

**INDUSTRIAL BUILDERS, INC** - PO BOX 406, FARGO, ND 58107, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 9, 10, 24, 27, 53 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. INDUSTRIAL BUILDERS, INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@industrialbuilders.com](mailto:quotes@industrialbuilders.com). To speak to someone in our office regarding quoting please contact Kent Sand at 701-282-4977. Any and all disadvantaged businesses are encouraged to submit a quote. INDUSTRIAL BUILDERS, INC is an Equal Opportunity Employer.

**KNIFE RIVER CORPORATION** - NORTH CENTRAL - 3303 ROCK ISLAND PLACE, BISMARCK, ND 58504, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 7, 9, 12, 23, 24, 43, 49, 53, 63 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. KNIFE RIVER CORPORATION - NORTH CENTRAL will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [KRWND.Subquotes@kniferiver.com](mailto:KRWND.Subquotes@kniferiver.com). To speak to someone in our office regarding quoting please contact Cody Bennett at 701-774-2066 extension 3755. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER CORPORATION - NORTH CENTRAL is an Equal Opportunity Employer.

**KNIFE RIVER MATERIALS** - PO BOX 40, BEMIDJI, MN 56619, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 3, 23, 33, 39, 40, 43, 45, 56 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project

related issues. KNIFE RIVER MATERIALS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@kniferiver.com](mailto:subquotes@kniferiver.com). To speak to someone in our office regarding quoting please contact Josh Weickert at 218-751-5413. Any and all disadvantaged businesses are encouraged to submit a quote. KNIFE RIVER MATERIALS is an Equal Opportunity Employer.

**MARK SAND & GRAVEL CO.** - PO BOX 458, FERGUS FALLS, MN 56538, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 3, 23, 56 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MARK SAND & GRAVEL CO. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimator@marksandgravel.com](mailto:estimator@marksandgravel.com) or fax your quotes to 218-736-2647. To speak to someone in our office regarding quoting please contact JUSTIN RODEMAN at 218-736-7523. Any and all disadvantaged businesses are encouraged to submit a quote. MARK SAND & GRAVEL CO. is an Equal Opportunity Employer.

**MARTIN CONSTRUCTION, INC.** - 3685 116TH AVE SW, DICKINSON, ND 58601, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 9, 49 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MARTIN CONSTRUCTION, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [jouldhouse@martinnd.com](mailto:jouldhouse@martinnd.com). To speak to someone in our office regarding quoting please contact Jim Ouldhouse at 701-483-3478 extension 2546. Any and all disadvantaged businesses are encouraged to submit a quote. MARTIN CONSTRUCTION, INC. is an Equal Opportunity Employer.

**MAYO CONSTRUCTION COMPANY, INC.** - BOX 310 13960 HWY 5 WEST, CAVALIER, ND 58220, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 3, 23, 29, 33, 35, 37, 38, 40, 43, 49, 56 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MAYO CONSTRUCTION COMPANY, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@mayoconst.com](mailto:subquotes@mayoconst.com) or fax your quotes to 701-265-8044. To speak to someone in our office regarding quoting please contact Trevor Christianson at 701-265-8438. Any and all disadvantaged businesses are encouraged to submit a quote. MAYO CONSTRUCTION COMPANY, INC. is an Equal Opportunity Employer.

**MORRIS SEALCOAT & TRUCKING INC** - 46253 208TH ST., MORRIS, MN 56267, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 28, 34, 36, 44, 50, 51, 61, 62 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. MORRIS SEALCOAT & TRUCKING INC will be accepting quotes up

until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [sealcoat@hometownsolutions.net](mailto:sealcoat@hometownsolutions.net) or fax your quotes to 320-589-4890. To speak to someone in our office regarding quoting please contact Lucas Banta at 320-589-2844. Any and all disadvantaged businesses are encouraged to submit a quote. MORRIS SEALCOAT & TRUCKING INC is an Equal Opportunity Employer.

**NORTHERN IMPROVEMENT COMPANY** - 4000 12TH AVENUE NORTH, FARGO, ND 58102, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 4, 7, 9, 12, 23, 24, 27, 43, 49, 53 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. NORTHERN IMPROVEMENT COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [subquotes@nicnd.com](mailto:subquotes@nicnd.com). To speak to someone in our office regarding quoting please contact Bruce Thompson at 701-223-6695. Any and all disadvantaged businesses are encouraged to submit a quote. NORTHERN IMPROVEMENT COMPANY is an Equal Opportunity Employer.

**OPP CONSTRUCTION LLC** - PO BOX 13530, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 4, 10 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. OPP CONSTRUCTION LLC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [gregopp@oppconstruction.com](mailto:gregopp@oppconstruction.com). To speak to someone in our office regarding quoting please contact Greg Opp at 701-775-3322. Any and all disadvantaged businesses are encouraged to submit a quote. OPP CONSTRUCTION LLC is an Equal Opportunity Employer.

**PARK CONSTRUCTION COMPANY** - 1481 81ST AVENUE NE, MINNEAPOLIS, MN 55432, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 49 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. PARK CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [estimating@parkconstructionco.com](mailto:estimating@parkconstructionco.com) or fax your quotes to 701-795-7003. To speak to someone in our office regarding quoting please contact Michael Nottestad at 701-795-6994. Any and all disadvantaged businesses are encouraged to submit a quote. PARK CONSTRUCTION COMPANY is an Equal Opportunity Employer.

**PCIROADS** - 14123 42ND ST NE, ST MICHAEL, MN 55376, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 27 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. PCIROADS will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [kmichels@pciroads.com](mailto:kmichels@pciroads.com). To speak to someone in our office regarding quoting please



contact Kim Michels at 763-497-6100. Any and all disadvantaged businesses are encouraged to submit a quote. PCIROADS is an Equal Opportunity Employer.

**R.J. ZAVORAL & SONS, INC.** - PO BOX 435, EAST GRAND FORKS, MN 56721, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 3, 10, 33, 40, 45, 56 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. R.J. ZAVORAL & SONS, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [SUBQUOTES@RJZAVORAL.COM](mailto:SUBQUOTES@RJZAVORAL.COM) or fax your quotes to 218-773-6423. To speak to someone in our office regarding quoting please contact JOE ZAVORAL at 218-773-0586. Any and all disadvantaged businesses are encouraged to submit a quote. R.J. ZAVORAL & SONS, INC. is an Equal Opportunity Employer.

**STRATA CORPORATION** - PO BOX 13500, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 3, 4, 7, 10, 12, 23, 24, 27, 33, 40, 41, 43, 45, 56, 58, 59, 60, 63 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. STRATA CORPORATION will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [quotes@stratacorporation.com](mailto:quotes@stratacorporation.com). To speak to someone in our office regarding quoting please contact Robert Martens at 701-741-4239. Any and all disadvantaged businesses are encouraged to submit a quote. STRATA CORPORATION is an Equal Opportunity Employer.

**SWINGEN CONSTRUCTION COMPANY** - BOX 13456, GRAND FORKS, ND 58208, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 9, 10, 39, 53 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. SWINGEN CONSTRUCTION COMPANY will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [jason.odegard@swingenconstruction.com](mailto:jason.odegard@swingenconstruction.com). To speak to someone in our office regarding quoting please contact Jason Odegard at 701-775-5359. Any and all disadvantaged businesses are encouraged to submit a quote. SWINGEN CONSTRUCTION COMPANY is an Equal Opportunity Employer.

**TI-ZACK CONCRETE, INC.** - 39352 221ST AVENUE, LE CENTER, MN 56057, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 2, 4, 9, 10, 12, 24, 63 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. TI-ZACK CONCRETE, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [Estimating@TiZack.com](mailto:Estimating@TiZack.com). To speak to someone in our office regarding quoting please contact Jeremy Gibbs at 507-357-6463. Any and all

disadvantaged businesses are encouraged to submit a quote. TI-ZACK CONCRETE, INC. is an Equal Opportunity Employer.

**WEISZ & SONS INC.** - P.O. BOX 1756 3310 HAMILTON ST., BISMARCK, ND 58502, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 7 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. WEISZ & SONS INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [ryan@weiszandsons.net](mailto:ryan@weiszandsons.net) or fax your quotes to 701-258-2194. To speak to someone in our office regarding quoting please contact Ryan Holen at 701-258-9770. Any and all disadvantaged businesses are encouraged to submit a quote. WEISZ & SONS INC. is an Equal Opportunity Employer.

**WHEELER CONSTRUCTION, INC.** - PO BOX 177, MINOT, ND 58702, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 60 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. WHEELER CONSTRUCTION, INC. will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [brady.wheeler@wheelerconst.com](mailto:brady.wheeler@wheelerconst.com). To speak to someone in our office regarding quoting please contact Brady Wheeler at 701-852-5584. Any and all disadvantaged businesses are encouraged to submit a quote. WHEELER CONSTRUCTION, INC. is an Equal Opportunity Employer.

**WINN CONSTRUCTION INC** - PO BOX 1141, DICKINSON, ND 58602, is seeking quotes on any and all items or materials within the scope of the project(s) on job number(s) 12, 63 for the March 12, 2021 NDDOT Bid Opening to be held at 09:30 AM. We will assist you in interpreting plans and specifications, preparing proposals, provide advice to obtain bonding and insurance, project scheduling, pit information (location, length of haul, type of road, etc.) method of measurement (seeding by the mile or acre, hauling by the ton-mile or by the hour, etc.), expected overtime, payment schedule, items of work included in the quote or any other project related issues. WINN CONSTRUCTION INC will be accepting quotes up until deadlines as specified in the DBE Special Provisions for this letting. You can email your quotes to [michaelm@winnconstructioninc.com](mailto:michaelm@winnconstructioninc.com). To speak to someone in our office regarding quoting please contact Michael Molina at 701-483-1190. Any and all disadvantaged businesses are encouraged to submit a quote. WINN CONSTRUCTION INC is an Equal Opportunity Employer.



## Upcoming Events

**Mar  
01**

### **Powerful Conversations to Engage Your Workforce (webinar)**

Monday, March 1, 2021, 9:30am-11:30am

[Learn more >](#)

**Mar  
02**

### **Handling Differing Site Conditions (webinar)**

Tuesday, March 2, 2021, 9:30am - 11:00am

[Learn more >](#)

**Mar  
09**

### **Determining the Costs Associated with Delay (webinar)**

Tuesday, March 9, 2021, 9:00am - 11:00am

[Learn more >](#)

**Mar  
22**

### **ATSSA Traffic Control Technician Course (webinar)**

Monday, March 22, 2021, 9:00am-5:00pm

[Learn more >](#)

**Mar  
23/24**

### **ATSSA Traffic Control Supervisor Course (2-day) (webinar)**

Tuesday, March 23, 2021, 9:00am-5:00pm

Wednesday, March 24, 2021, 9:00am-1:00pm

[Learn more >](#)



# Training Resources



**North Dakota Procurement  
Technical Assistance Center**  
[www.ndptac.org](http://www.ndptac.org)



**North Dakota District  
SBA Office**  
[www.sba.gov/offices/district/nd/fargo](http://www.sba.gov/offices/district/nd/fargo)



**North Dakota Local Technical  
Assistance Program**  
[www.ndltap.org](http://www.ndltap.org)



**Center for Technology  
& Business**  
[www.ctbnd.com](http://www.ctbnd.com)



**SBA online training courses**  
[www.sba.gov/learning-center](http://www.sba.gov/learning-center)



**Transportation Learning  
Network**  
[www.translearning.org](http://www.translearning.org)



**ND Small Business  
Development Centers**  
[www.ndsbdc.org](http://www.ndsbdc.org)



**Veterans Business Outreach  
Center of the Dakotas**  
[www.und.edu/dakotasvboc/](http://www.und.edu/dakotasvboc/)



**Project Solutions Inc.  
DBE Training Videos**  
[www.gotostage.com/channel/  
nddot-dbe-training](http://www.gotostage.com/channel/nddot-dbe-training)